



PROPOSALS FOR COOPERATION AT THE MEETING WITH ITALIAN PARTNERS – 2/3/4 JULY 2019 c/o ALINAUTICA ASSOCIATION ROME - ITALY

I. Overview of potential and strengths of the province

Tuyen Quang province is located between the Northeast and Northwest of Vietnam, 140km from Hanoi to the North. Tuyen Quang has the potentiality and strengths for development in following fields:

Agriculture and forestry: The province has a large area for agricultural and forestry lands (agricultural land area of 95,097ha, forestry land of 446,758 ha) and is bestowed with a mild climate, fertile soil, favorable weather, clean and unpolluted environment that is ideal for the development of agricultural and forestry. It has established five concentrated commodity production areas, including: tea: 8,700 ha, sugarcane: over 10,000 ha, orange: over 8,000 ha, timber plantation: 146,000 ha, and groundnut: more than 4,300 ha.

Forest cover is now over 60% of the land area. In addition, Tuyen Quang also has many large rivers, lakes and streams which facilitate the development of aquaculture and aquatic products processing, especially the local fishes, such as Dằm Xanh, Chiên, Bống, Lăng, etc.

Industry, Industrial zones and clusters: The above-mentioned potential and strengths in agriculture and forestry are favorable for the development of agricultural and forest product processing industry. Now the province focuses on attracting research and development of high-tech products, supporting industries, etc. It has 02 industrial parks and 04 industrial clusters, of which Long Binh An Industrial Park (Tuyen Quang city) and Son Nam Industrial Park (Son Duong district) has a planned area of 170 ha and 150 ha, respectively.

Tourism: Being a land of revolutionary tradition, diverse cultural identities with more than 500 historical and cultural relics and many charming natural landscapes, Tuyen Quang has the potential to develop different types of tourism namely historical and cultural tourism; resort tourism, eco-tourism and spiritual tourism. There are 22 ethnic groups living together in Tuyen Quang which have created unique and featured festivals, folk songs especially Then rituals and Long Tong festival of Tay ethnic group in Tuyen Quang. Furthermore, the province has outstanding potential, such as: My Lam hot spring famous for its medical cares and relaxation value, Na Hang Lake with majestic limestone mountains and primeval forests, precious flora and fauna ecology categorised in the IUCN Red List that foster ecotourism, and discovery tours...

Administrative reform: Tuyen Quang focuses on promoting administrative procedure reforms, improving business investment environment in order to create open and best climate for investors.

Human resources: With a population of over 760 thousand people, of which over 65% of the population are in working age, Tuyen Quang is with abundant, qualified, skilled labor force meeting the needs of employers in industries and services sector.

II- Proposals

Tuyen Quang province needs to be supported in promoting its potential and strengths to Italian businesses and investors, it strongly commits creating conditions for Italian businesses and investors to seek investment opportunities in Tuyen Quang province, especially in the field of agriculture and forestry:

- It needs cooperation in the development of premium forestry seedlings and forestry technique using for timber processing and export; planting of large-sized timber forests; timberwork and products from planted forests; implementation of projects whose targets aimed at forest protection and the development of natural forests, biodiversity conservation, protection of precious and rare genetic resources, conservation of endemic species, protection of water sources and environmental protection; processing and consumption of forest products associated with cooperation in planting raw materials.

- Exchanges of scientific and technological knowledge (seed production, agricultural production and processing); production and preservation of organic agriculture, clean agriculture, high-tech agriculture. Research and survey to create a closed process eligible for agricultural export; research to enhance productivity and quality of oranges, peanuts and sugarcane; regenerate the Tuyen Quang orange variety to produce seedless fruits (or less seeds); Organic fertilizer production technology.

